



**GOLDSTONE TELESERVICES LIMITED**

9-1-83 & 84, A.C. Sharma Complex, S.D.Road, Secunderabad-3. Ph. 27807640, Fax: 91-40-27801910

**UNAUDITED FINANCIAL RESULTS FOR THE 3rd QUARTER ENDED 31ST DECEMBER 2004**

**Segment wise Revenue Results and Capital Employed under Clause 41 of the Listing Agreement for the Quarter ended 31st December 04**

Particulars	3 Months ended		9 Months Ended		Audited for the Previous Year 31.03.04	3 Months ended 31.12.04
	31.12.04	31.12.03	31.12.04	31.12.03		
(Rs. In lacs)						
1 Net Sales/ Income from Operations						
a) Telecom Operations	91.00	35.00	171.00	252.00	350.00	
b) BPO Operations	202.00	81.00	440.00	551.00	861.00	
c) Insulator division Operations	179.00	62.00	305.00	62.00	165.00	
	<b>472.00</b>	<b>178.00</b>	<b>916.00</b>	<b>865.00</b>	<b>1376.00</b>	
2 Other Income	12.00	2.00	92.00	25.00	45.00	
3 Total Expenditure	<b>366.00</b>	<b>93.00</b>	<b>692.00</b>	<b>641.00</b>	<b>1084.00</b>	
a) (Increase) / Decrease in stock in trade	(3.00)	(77.00)	(63.00)	(124.00)	(70.00)	
b) Consumption of raw materials	132.00	58.00	254.00	161.00	462.00	
c) Staff Cost	54.00	61.00	157.00	286.00	243.00	
d) Other Expenditure	183.00	51.00	344.00	318.00	449.00	
4 Interest	36.00	28.00	96.00	80.00	113.00	
5 Depreciation & Other Write Offs	54.00	52.00	154.00	152.00	213.00	
<b>6 Profit / (Loss) before Tax(1+2-3-4-5)</b>	<b>28.00</b>	<b>7.00</b>	<b>66.00</b>	<b>17.00</b>	<b>11.00</b>	
7 Provision for Taxation	0.00	0.00	2.00	0.00	0.00	
8 Provision for Deferred Taxation	4.00	1.00	12.00	3.00	0.00	
9 Prior Period Adjustments	0.00	0.00	0.00	0.00	0.00	
<b>10 Net Profit / (Loss) after Tax (6-7-8-9)</b>	<b>24.00</b>	<b>6.00</b>	<b>52.00</b>	<b>14.00</b>	<b>11.00</b>	
11 Paid-up equity share capital(Face Value Rs.4/- each)	546.61	546.61	546.61	546.61	546.61	
12 Reserve excluding revaluation reserves ( as per the Balance Sheet)	--	--			2870.69	
13 Earnings Per Share in Rs.						
Basic	0.18	0.04	0.38	0.10	0.08	
Diluted	0.18	0.04	0.38	0.10	0.08	
14 Aggregate of Non Promoter Share Holding						
No. of Shares	8745696	8609045	8745696	8609045	8609045	
Percentage of Shareholding	64.00%	63.00%	64.00%	63.00%	63.00%	
						<b>1. Segment Revenue</b> a) Telecom Operations 91.00 b) BPO Operations 202.00 c) Insulator Operations 179.00 d) Other Income 12.00 Less: Inter Segment Revenue 0.00 <b>Net Revenue from Operations 484.00</b>  <b>2. Segment Results</b> Profit(+)/Loss(-) before tax and interest from a) Telecom Operations 17.00 b) BPO Operations 28.00 c) Insulator Operations 19.00 Less: interest 36.00 <b>Total Profit/(Loss) Before Tax 28.00</b>  <b>3. Capital Employed</b> (Segment Assets-Segment Liabilities) a) Telecom Operations 2110.00 b) BPO Operations 735.00 c) Insulator Operations 142.00 <b>Total: 2987.00</b>
						<b>Notes:</b> 1 The above financial results for the Quarter ended 31st Dec, 04 which are subject to Limited Review by the Auditor have been reviewed by the Audit Committee and taken on record by the Board of Directors in their meeting held on 28th January, 2005. 2 The Provisions for Deferred Tax Liability has been made in accordance with AS - 22 3 Status of the investors complaints:Beginning-1,Resolved-1,Pending- 0 <b>For Goldstone Teleservices Ltd</b>  Place: Secunderabad Date: 28.01.2005  <b>L P Sashikumar</b> <b>Managing Director</b>